## LET HK PROVE IT TO YOU: SAVE UP TO 90% in hot water costs with our no-commitment "Shared Savings Ozone Rental Program"

THE FRIENDS

- No charge for the equipment ever!
- No charge for installation or removal
- No money down

This is an actual example of just one of our many happy customers using the HK Ozone System!

Reduce Your Hot Water Use by Up To 90% - and still get cleaner laundry!



## HK "Shared Savings Ozone Rental Program" Net Savings <u>after</u> Deducting the Monthly Rental Fee

**Example: 100 Bed Hotel** (not including Food & Beverage linens)

|  | DAILY Savings  | <b>WEEKLY Savings</b> | MONTHLY Savings | ANNUAL Savings    |
|--|----------------|-----------------------|-----------------|-------------------|
| Hard Savings                           |                |                       |                 |                   |
| Energy to Heat Water                   | \$35.22        | \$246.51              | \$1,059.99      | \$12,719.92       |
| Water & Sewer                          | \$3.25         | \$22.75               | \$97.83         | \$1,173.90        |
| Total Utility Savings                  | \$38.47        | \$269.26              | \$1,157.82      | \$13,893.82       |
| Soft Savings                           |                |                       |                 |                   |
| Chemicals                              |                | *                     |                 | *                 |
| Drying Time Reduction                  | **             | **                    | **              | **                |
| Labor Savings                          | \$70.00        | \$490.00              | \$2,107.00      | \$25,284.00       |
| Linen Replacement                      | ***            | ***                   | ***             | ***               |
| Combined Savings                       | \$108.47       | \$759.26              | \$3,264.82      | \$39,177.82       |
| Rental of Ozone System <sup>1</sup>    | <u>\$16.05</u> | <u>\$112.37</u>       | <u>\$483.19</u> | <u>\$5,798.25</u> |
| NET SAVINGS (after Monthly Rental fee) | \$92.41        | \$646.89              | \$2,782.00      | \$33,380.00       |

## **NOTES:**

\*Different Chemicals are used when washing with Ozone, some customers have seen reductions; for this analysis we choose not to calculate any savings for reduction in chemical usage.

\*\*Laundry Rooms in the Southern US will have a slight reduction in drying time. In contrast, for the NYC metro area we do not anticipate any reduction in drying times.

\*\*\*Washing with Ozone is gentler on Linen than conventional washing. In hospitalities the biggest linen replacement factor is theft. Ozone will not factor in linen replacement as much as theft.

<sup>1</sup>HK Ozone Laundry System Rental includes Regular Maintenance and the price indicated in the chart above includes all costs for state and local sales tax.

Call today for more information or to make an appointment with an HK Ozone Laundry Specialist

1.800.229.4572 1.914.273.5757



Uncompromised quality since 1967